



An Association of Professional Maritime Corporations

American Maritime Modernization Association, Inc.

Subject: Minutes of General Monthly Meeting held on 27 July 2017

Location: Q.E.D. Systems, 5700 Ward Avenue, Virginia Beach, VA 23455

Attached: - Attendee Sign-In Sheet (original only)

Members of the American Maritime Modernization Association met at Q.E.D. Systems, 5700 Ward Avenue, Virginia Beach, VA 23455 at 1:00 p.m. on Thursday 27 July 2017.

Members in attendance: Carl Spraberry, AIT; Sondra Mayfield, Advex; Cheryl Sawyer, Surge Force; Nick Clark, GGS; Joe Yurso, QED; Bob Blenner, Delphinus; Wally Finn, Epsilon Systems; Tom Terns, GDIT; Fred Lowack, L-3; Ron Ritter, On Pont, LLC; Lionel Medeiros, MAETS

Phone: None

Guests/Visitors in attendance: Maureen McDonnell, McDonnell Group; Bryan Stephens, Chamber of Commerce; Priscilla Monti, Chamber of Commerce

Opening remarks: At 1:00 PM, the meeting was called to order by Carl Spraberry who welcomed all in attendance and introductions were made around the room. Carl introduced Bryan Stephens who spoke about economic growth, business growth, job growth in Hampton Roads. The Chamber of Commerce is developing a transition veterans program that will allow member companies to post job ads and hire them directly. The Chamber also has a SBD Center that will mentor member companies.

- A. **Review and approval of the minutes:** Carl Spraberry asked for acceptance of the minutes. Discussions – none. The May minutes were approved as written.
- B. **Treasurer Report:** Nick Clark reported a total of \$51,553.21 .80 in the general account and a total of \$100.00 in the Grant account. There has been no payment received for the Grant to date. The board agreed to close the grant bank account.

Action Items:

Nick to provide a list of companies that have not yet paid their 2017 Dues to Joe Yurso.

- C. **Membership Status Report:** Carl Spraberry stated the AMMA has 65-member companies to date.

BOARD OF DIRECTORS

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Joe Yurso
Chairman of the Board

Carl Spraberry - President

Bob Blenner - Vice - President

Nick Clark - Treasurer

Cheryl Sawyer - Secretary

Mike Crabbs

Don Zimbro

Ron Verostek

Cindy Walnetski

Bill Wren

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Action Items:

Have a member company give their company capabilities at the next meeting.

- D. **Quality Assurance Committee:** Wally Finn reported that the Quality Assurance committee will be meeting in August and that AMMA participated in SRAC with a briefing to follow. Wally mentioned a change in the meeting times for the QA and Safety committee with board approval. Carl spoke in regards to the fiber optic grant and stated AMMA will move forward developing a Fiber Optic Training Curriculum. Wally Finn stated some companies may experience a loss after purchasing tools and equipment.
- E. **AMMA Showcase Events:** Bob Blenner provided everyone with a list of current FMMS (August 14-16) attendees that are AMMA members. Cheryl will generate a watch list for participation next week to ensure we have 100% booth coverage. Bob will ship the FMMS booth to SD. The board agreed to re-do the marketing materials with only current paid members. Nick is providing Bob with that list.
- F. **Safety/Training Committee:** Wally Finn updated everyone on several NAVSEA standard items. Please review his meeting minutes for a full update.

2017 Events

Item	Date	Sponsor	Event	Location	Exhibit Price	Notes
A	10 - 12 January 2017	Surface Navy Association	29 th National Surface Association Symposium	Hyatt Regency, Crystal City, VA	-	Exhibited in 2011
B	14 – 16 February 2017	ASNE	Technology, Systems & Ships (formerly ASNE Day)	Hyatt Regency, Crystal City, VA	ASNE provided Complimentary Booths since 2012	Exhibited
C	25 - 26 April 2017	ASNE	Mission Engineering and Analysis / "Capitol Hill Perspective 355 Ship Navy Pitch and Budget Topline"	Day 1 - University of Mary Washington, Dahlgren Campus - UNCLASSIFIED / Day 2 – Aegis BMD Facility, Dahlgren, VA - CLASSIFIED	No Exhibits	See ASNE website

D	17 - 18 May 2017	AFCEA	2017 DONCIO EAST Maritime Mission Summit "Excellence in Innovation"	Hilton Norfolk The Main, 100 Main Street, Norfolk, VA 23510	No Exhibits	Warfare, Cyb Training, Innovation
E	24 -25 May 2017	ASNE/ NSWCPD	2017 Intelligent Ships Symposium XII "Smart Ships– Smart Processes	University of Pennsylvania Philadelphia, PA	\$2,595.00	Registration completed (Booth #6)
	'Member Companies Exhibiting:	AIT (Booth #23); Ameer Bay (11); Delphinus (7/8); Epsilon (#18); GDIT (29); L-3 Comm (13); QED (13); The GBS Group (22); Thermcor (B); Valkyrie (10)				
F	13 - 15 June 2017	AFCEA	AFCEA Defensive Cyber Operations Symposium	Baltimore Convention Center	-	-
G	20 - 22 June 2017	ASNE	Mega Rust 2017 U.S. Navy Corrosion Conference	Newport News Marriott at City Center	Complimentary booth in 2015	Exhibited in 2015
H	No dates	AFCEA / NDIA	Joint Warfare Symposium	-	No information available	See D above
I	20 -21 July 2017	ASNE/ONR	2017 Naval Future Force Science and Technology Expo	Walter E. Washington Convention Center, Washington, DC	Non-Profit Rate - \$2,450	-
J	14 -16 August 2017	ASNE	Fleet Maintenance & Modernization Symposium (FMMS)	San Diego, CA	TBD	Registration process
Members attending FMMS 2017 in SD: Aerotek; Ameer Bay; PSG/Blackmer; Delphinus; Dresser Rand; EMS Ice; Kell; Kitco; LCE; Prism; QED; Standard Cal; and Tecnico						
K	6 - 7 September 2017	AFCEA	Intelligence & National Security Summit 2017	Walter E. Washington Convention Center, Washington, D.C	-	-
L	TBD	ASNE	Multi-Agency Crisis Conference (MACC)	Washington DC/Baltimore/Annapolis Metro Area	No information available	

			2017 & Launch and Recovery Symposium 2017			
M	30 Nov – 2 Dec 2017	Commercial	International Workboat Show 2017	Ernest N. Morial Convention Center New Orleans, LA	-	-

G. Chairman Industry Update: AMMA Chairman, Joe Yurso shared with AMMA members the opportunity to provide input to DFARS in regards to solicitation provisions and contract clauses. Joe will be emailing member companies to provide position statement submissions.

H. Upcoming Social Events: Cheryl Sawyer reported that August 3rd there will be presentation by Richard Harris, an investment advisor representative from Lincoln Financial group at his office for anyone interested in learning more about succession planning. Cheryl is also planning a social in conjunction with FMMS on Tuesday August 15th at the Hilton Gas Lamp SD. More

I. Open Discussion:

- **Joint CNRMC Industry Call** – None
- **Topics for Discussion (New)**

Next Regular Meeting: Wednesday August 30th @ 1pm with special guest speaker Congressman Scott Taylor at Amsec, 5701 Cleveland St, Virginia Beach, VA 23462.

Adjourn: 2:47 p.m.
Copy to all members